ALEXANDER & BALDWIN FOUNDATION 1997 Review of Giving



The Source of our Resources

The Alexander & Baldwin Foundation is a business-funded entity, whose charitable activities are undertaken on behalf of its funding sources: Alexander & Baldwin, Inc. and its subsidiaries.

A&B's diverse business activities involve widespread operations in a challenging global market-place, but are based in two main areas: the Hawaiian Islands and California's Bay Area. Additional activities are focused in the Pacific Northwest, Southern California, and the Pacific Islands.

The profitable business activities of the following companies are the source of the A&B Foundation's good works:

A&B-Hawaii, Inc.

- · A&B Properties, Inc.
- California and Hawaiian Sugar Company, Inc.
- East Maui Irrigation Company, Limited
- Hawaiian Commercial & Sugar Company
- Kahului Trucking & Storage, Inc.
- · Kauai Coffee Company, Inc.
- · Kauai Commercial Company, Inc.

Matson Navigation Company, Inc.

- · Matson Terminals, Inc.
- · Matson Intermodal System, Inc.
- · Matson Services Company, Inc.

Doing A World of Good

From a distance, the Earth is a single entity, a green and blue globe with a frosting of clouds. Just handfuls of humans have viewed our planet from space while, below, billions make their way through daily challenges ranging from birth to death, and countless experiences in between.

We each create a unique, personal space on this planet we all share. Yet we all have the opportunity to do good for the world, in many ways.

Doing a world of good is the continuing commitment of the Alexander & Baldwin Foundation, as it focuses its charitable resources on the needs of A&B's communities in Hawaii and beyond. Over time, the A&B Foundation has reached beyond Honolulu, beyond the Hawaiian Islands and the Pacific Region, to the U.S. Mainland, to create a better world. And, despite challenging economic conditions, the Foundation's donations remain steadfast, totaling nearly \$1.4 million in 1997, clearly demonstrating A&B's commitment to creating a better quality of life.

While A&B's leadership and employees work to create the resources, dedicated professionals and caring volunteers at hundreds of worthy organizations put A&B Foundation funds to good use to improve the daily lives of those in need.

And through the A&B Foundation's matching gifts programs, employees, retirees and directors extend not only their personal donations to charities of their choice, but trigger the Foundation's support as well. Their generosity, which has grown each year, is laudable.

On behalf of our fellow Foundation directors, officers and committee members, in Hawaii and on the Mainland, we invite you to review our 1997 year of giving, and to join with us in honoring all that is good in our world.

John C. Couch President

Meredith J. Ching

Chair, Hawaii Committee

Paul E. Stevens Chair, Mainland Committee

Hawaii Contributions Committee: (from left) Richard S. Bliss, Miles B. King, John C. Couch, G. Stephen Holaday, Glenn R. Rogers, Meredith J. Ching, Robert K. Sasaki. Insert: W. Allen Doane.



Mainland Contributions Committee: (from left) C. Bradley Mulholland, Paul E. Stevens, Susan C. Murphy, Marge A. Dineen, Joseph A. Palazzolo. Left Insert: David G. Koncelik. Right Insert: Michael L. Carnahan.



HAWAII/PACIFIC COMMITTEE

Meredith J. Ching, Chair Richard S. Bliss John C. Couch W. Allen Doane G. Stephen Holaday Miles B. King Glenn R. Rogers Robert K. Sasaki Staff: Linda M. Howe

MAINLAND/NATIONAL COMMITTEE

Paul E. Stevens, Chair Michael L. Carnahan Marge A. Dineen David G. Koncelik Susan C. Murphy C. Bradley Mulholland Joseph A. Palazzolo Staff: Paul L. Merwin

A&B FOUNDATION DIRECTORS

Richard S. Bliss
Meredith J. Ching
John C. Couch
W. Allen Doane
G. Stephen Holaday
Miles B. King
David G. Koncelik
C. Bradley Mulholland
Glenn R. Rogers
Robert K. Sasaki

OFFICERS

John C. Couch C. Bradley Mulholland Meredith J. Ching Thomas A. Wellman Michael J. Marks Glenn R. Rogers Linda M. Howe Allyson J. Nakamura

The Global View

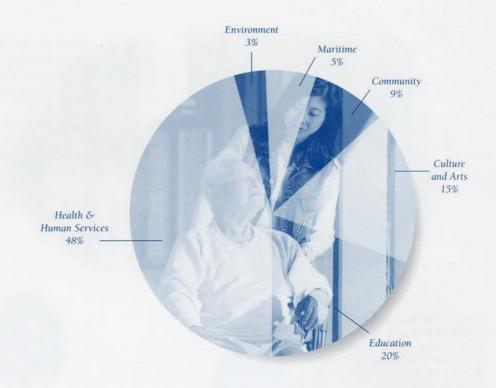
In 1997, the A&B Foundation directed nearly \$1.4 million to more than 300 charitable organizations in Hawaii and the Pacific, and on the U.S. Mainland.

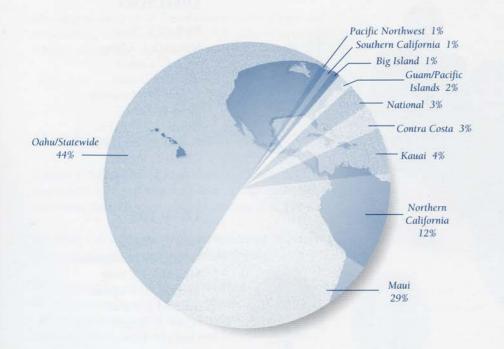
BY CATEGORY

Our commitment to *Health and Human Services* is clearly demonstrated with virtually 50 cents of every Foundation dollar devoted to these basic needs. The importance of *Education* is reflected in its strong 20 percent of total funding, nearly \$250,000.

Culture and Arts — including symphonies, hula festivals and public radio and television — received a solid \$200,000.

Community causes received 9 percent of the budget while two special areas of interest — *Maritime* and *Environment* received 5 percent and 3 percent respectively.





By LOCATION

Geographically, recipients within the state of Hawaii received 78 percent of the Foundation's funds. Of the \$1.07 million distributed in Hawaii, roughly \$600,000 went to Oahu agencies, many of which serve the entire state. The island of Maui received a strong 29 percent of the total Foundation budget. Two percent of the Foundation's funds were directed to the Pacific Islands, primarily Guam.

The remaining 20 percent of the Foundation's funds, more than a quarter of a million dollars, went to needs on the U.S. Mainland. Of that, roughly \$200,000 was directed to charities in the San Francisco Bay area, including Contra Costa County.

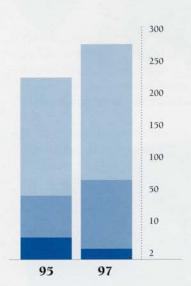
By Size of Grant

Challenging economic conditions for our funding companies have limited the growth of our Foundation resources.

At the same time, those economic forces increase the needs within the charitable community, resulting in far more requests to the A&B Foundation.

In response, the Foundation has made more small grants — and, consequently, fewer large grants — in a conscious effort to respond to the needs of worthy organizations both in Hawaii and beyond.

NUMBER OF GRANTS



Less than \$5,000 \$5,000 to \$49,999

\$50,000 and over

An Emergency Grant

When Typhoon Paka thrashed the tiny island of Guam in mid-December, the A&B Foundation responded to this emergency need with a significant \$25,000 contribution to the American Red Cross' program of disaster aid.

In addition to this cash support, A&B's Matson Navigation Company helped ready the damaged port for shipments of emergency supplies.



Top Photo: Evidence of Typhoon Paka's fierce, 175 mile-per-hour winds.

Bottom Photo: Red Cross volunteers assist Guamanians with applications for aid.

Major Grants

The Foundation's largest annual grants are for local health & human service agencies serving A&B's communities, distributed through the Aloha United Way (\$185,000), Maui United Way (\$123,500), Bay Area United Way (\$32,000), and Napa-Solano United Way (\$20,000). These most essential grants help improve life in A&B's parts of the world.

The Foundation made 31 major grants of \$10,000 or more including:

- \$25,000 to Maui County Council, Boy Scouts of America, for the renovation and expansion of Camp Maluhia, brings our total support for the Camp to \$50,000.
- To develop leadership skills and entrepreneurial vision for Maui residents, \$25,000 funded the Community Resource Development Center at Maui Community College.
- \$25,000 for the environmental education-oriented
 Interactive Science Arcade at the Hawaii Nature Center, in Iao Valley on Maui. Our 3-year support totals \$75,000.
- American Cancer Society, Hawaii Chapter received \$10,000 to purchase and renovate a historic home as ACS' new headquarters and statewide service center.

American Cancer Society board member and volunteer Indru Watumull (left) tours the ACS headquarters with A&B Foundation Hawaii Committee Chair Meredith Ching.



Maui Boy Scout Troop Leader Jeffrey Kunishige and his son, Ty, value Camp Maluhia's outdoor activities.



Doris Todd Memorial Christian School President Raymond Kokubun and Principal Carolyn Moore share architectural drawings with A&B Foundation's Robert Sasaki and HC&S' Brian Ross. A \$10,000 grant will help improve their campus.

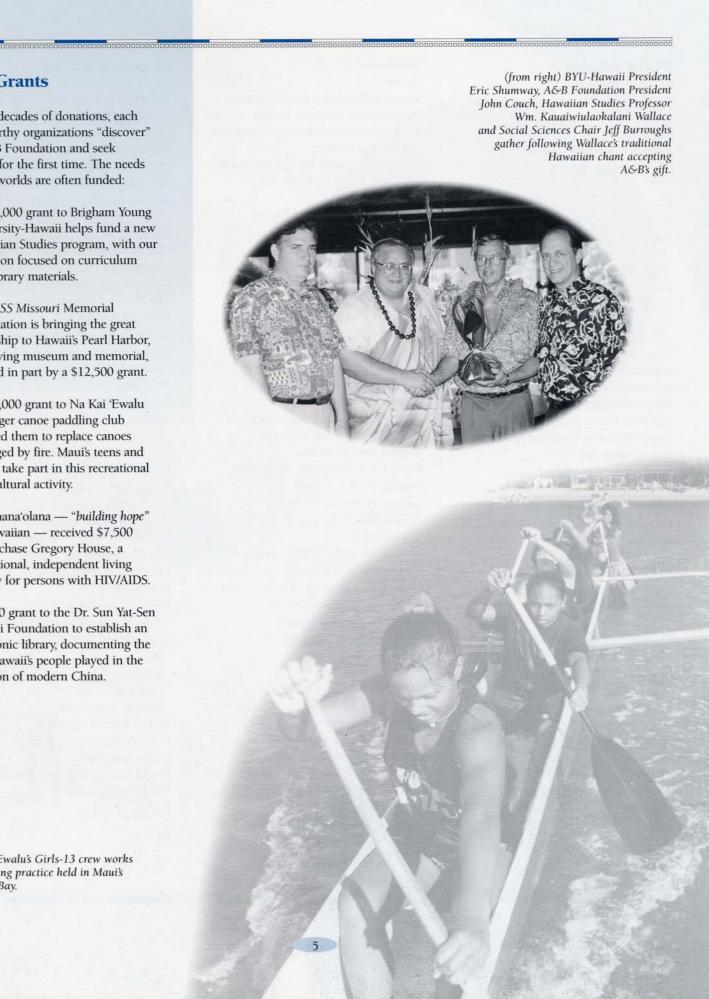


New Grants

Despite decades of donations, each year, worthy organizations "discover" the A&B Foundation and seek support for the first time. The needs of their worlds are often funded:

- A \$25,000 grant to Brigham Young University-Hawaii helps fund a new Hawaiian Studies program, with our donation focused on curriculum and library materials.
- · The USS Missouri Memorial Association is bringing the great battleship to Hawaii's Pearl Harbor, as a living museum and memorial, funded in part by a \$12,500 grant.
- · A \$10,000 grant to Na Kai 'Ewalu outrigger canoe paddling club enabled them to replace canoes damaged by fire. Maui's teens and adults take part in this recreational and cultural activity.
- · Ho'omana'olana "building hope" in Hawaiian - received \$7,500 to purchase Gregory House, a transitional, independent living facility for persons with HIV/AIDS.
- A \$500 grant to the Dr. Sun Yat-Sen Hawaii Foundation to establish an electronic library, documenting the role Hawaii's people played in the creation of modern China.

Na Kai 'Ewalu's Girls-13 crew works hard during practice held in Maui's Kahului Bay.



Oahu

Alexander & Baldwin, Inc.

A&B-Hawaii, Inc.

A&B Properties, Inc.

Matson Navigation Company, Inc.

Matson Terminals, Inc.

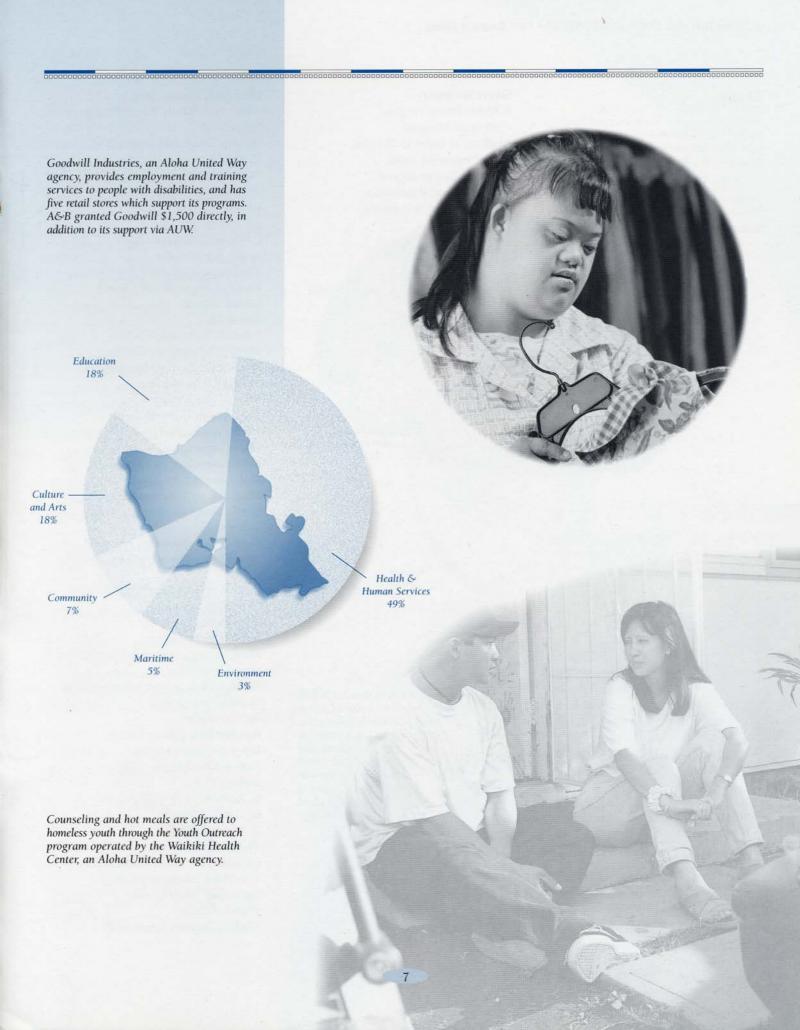
GRANT RECIPIENTS Academy of the Pacific Agricultural Leadership Foundation of Hawaii Aloha Medical Mission Aloha United Way Alzheimer's Association American Cancer Society - Hawaii Division American Diabetes Association American Heart Association American Red Cross Angel Network Charities Ballet Hawaii Big Brothers/Big Sisters of Honolulu Bishop Museum Boy Scouts of America - Aloha Council Boys and Girls Club of Honolulu Brigham Young University, Hawaii Child & Family Service Children's Discovery Center Community Development Pacific Conductive Education Center of Hawaii Diamond Head Theatre Dr. Sun Yat-Sen Hawaii Foundation Easter Seal Society of Hawaii Friends of the Pearl Harbor Memorial Fountain Friends of Children's Advocacy Center Girl Scout Council of Hawaii Goodwill Industries of Honolulu Governor's Committee for a Beautiful Hawaii Great Aloha Run Habilitat

Hawaii Association of Independent

Schools

Hanahauoli School Hawaii 4-H Hawaii Alliance for Arts Education Hawaii Army Museum Society Hawaii Association for the Education of Young Children Hawaii Committee for the Humanities Hawaii Council on Economic Education Hawaii Family Support Center Hawaii Foodbank Hawaii Heritage Center Hawaii Lions Foundation Hawaii Lupus Foundation Hawaii Maritime Center Hawaii Meals on Wheels Hawaii Military Appreciation Week Hawaii Nature Center Hawaii Opera Theatre Hawaii Prayer Breakfast Hawaii Public Radio Hawaii Science & Engineering Fair Hawaii Services on Deafness Hawaii State Farm Fair Hawaii State Judiciary - Kids First Hawaii Theatre Center Hawaii Watercolor Society Hawaii Winter League World Baseball Foundation Hawaii Women's Legal Foundation Hawaii Youth Symphony Association Hawaiian Civic Club of Honolulu Hawaiian Historical Society Hawaiian Humane Society Historic Hawaii Foundation Ho'omana'olana Hoa Aina 'O Makaha Honolulu Academy of Arts Honolulu City Lights Honolulu Symphony Society Honolulu Theatre for Youth Hospice Hawaii Hugh O'Brien Youth Foundation HUGS - Help, Understanding & **Group Support** Institute for Human Services Iolani School

Japanese Cultural Center Junior Achievement Kamehameha Schools' Song Contest La Pietra, Hawaii School for Girls Legal Aid Society of Hawaii The Lunalilo Home Lutheran High School of Hawaii Manoa Valley Theatre March of Dimes McKinley High School Foundation Mission Houses Museum MADD - Mothers Against Drunk Driving Multiple Sclerosis Society The Nature Conservancy Oahu Choral Society Pacific and Asian Affairs Council Public Schools of Hawaii Foundation Punana Leo O Honolulu Recycling Association of Hawaii Sacred Hearts Academy Samaritan Counseling Center of Hawaii Special Olympics Hawaii St. Andrew's Priory St. Anthony School St. Theresa's School Statewide Volunteer Services Susannah Wesley Community Center The Contemporary Museum The Honolulu Chorale The Outdoor Circle Trinity Christian School U.S.S. Missouri Memorial Association University of Hawaii Foundation **Business Night** Institute of Marine Biology President's Club Waikiki Aquarium Variety School of Hawaii Waikiki Community Center Winners at Work World Invitational Hula Festival YMCA - Honolulu YWCA - Oahu



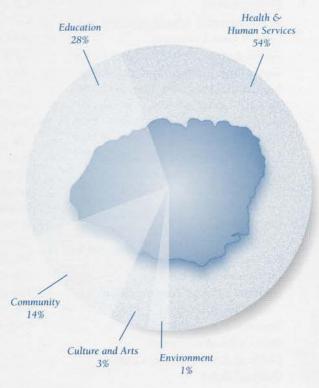
First Night Maui **GRANT RECIPIENTS** Maui Haiku Community Association A Keiki's Dream Program Hawaii 4-H A&B Sugar Museum A&B Properties, Inc, Hawaii Centers for Independent Living Academy of Travel & Tourism East Maui Irrigation Company, Limited Hawaii Nature Center Adult Friends for Youth Hawaiian Commercial & Sugar Hawaiian Kamali'i American Cancer Society Company Horizons Academy American Heart Association Kahului Trucking & Storage, Inc. Hui Na Po'okela American Lung Association Matson Navigation Company, Inc. Iao School The ARC of Maui Matson Services Company, Inc. J. Walter Cameron Center Big Brothers/Big Sisters **Junior Achievement** Boy Scouts of America Kaulanapueo Church Christ the King School Keanae Congregational Church Doris Todd Memorial Christian School Environment Keanae School 7% Kumu A'o Health & Human Services Lokelani Intermediate School 47% Community Ma'alaea Community Garden 11% Maui Academy of Performing Arts Maui AIDS Foundation Maui Aikido Ki Society Maui Arts & Cultural Center Culture Maui Community Foodbank and Arts Maui Community Theatre 15% Maui Community Work Day Maui County Crime Stoppers Maui County Fair Association Maui County Fire Fighter Safety Program Maui County Nutrition Program Maui District Science and Engineering Education Fair Maui Economic Development Board Maui High School Maui Historical Society Maui Humane Society Maui Nurses Scholarship Foundation Maui United Way Molokai High & Intermediate School Computers in their study hall Molokai United Way help attract Kalei Carrion Na Kai 'Ewalu and Matthew Sanches to the Upcountry Youth Center in Paia Youth & Culture Center Makawao, Maui, and Paper Airplane Museum expand their world Punana Leo O Maui through the Internet; Seabury Hall A&B's 1997 grant of St. Anthony Jr. Sr. High School \$2,000 helped fund St. Gabriel Church this technology. St. Mary's Church The Peregrine Fund University of Hawaii Foundation - Maui Community College Upcountry Youth Center Waihe'e School Wailuku Bruisers Soccer Club

Kauai

A&B Properties, Inc.
Kauai Coffee Company, Inc.
Kauai Commercial Company, Inc.
Kukui'ula Development
Company

Matson Navigation Company, Inc.

GRANT RECIPIENTS Adult Friends for Youth American Lung Association AYSO 940 Region Boy Scouts of America Garden Island Arts Council Habitat for Humanity Hawaii 4-H Healthcare Association of Hawaii Kalaheo School Kamanawa Foundation Kauai Children's Discovery Museum Kauai Christian Academy Kauai District Science and **Engineering Fair** Kauai High School Kauai Historical Society Kauai Hospice Kauai Humane Society Kauai-Tahiti Fete Kauai United Way Koloa Plantation Days Koloa Scholarship Fund Martha & Mary's House Resource Center National Tropical Botanical Garden Navy League of the United States The Rotary Club of West Kauai University of Hawaii Foundation Kauai Community College Waimea High School Wilcox Hospital Foundation YMCA of Kauai YWCA of Kauai





Kauai Community College students
Oren Yakovee, Malie Robeiro and Lorilei Bambery
get a magnified look at the world of microbiology during their lab class. A \$10,000 grant to
Kauai Community College helps island residents
retrain for new careers or just get a
better education.

Big Island

Matson Navigation Company, Inc. Matson Services Company, Inc.

GRANT RECIPIENTS American Lung Association Friends of the Children's Advocacy Center Haili Christian School Hawaii Concert Society Hawaii Island Food Bank Hilo Missionary Church Hawaii Island Portuguese Culture Club Hawaii Island United Way Hospice of Hilo Junior Achievement University of Hawaii Foundation — University of Hawaii at Hilo



Northern California

Matson Navigation Company, Inc. Matson Terminals, Inc. Matson Intermodal System, Inc. A&B Development Company (CA)

GRANT RECIPIENTS Alameda County Library Foundation American Conservatory Theatre The ARC of San Francisco Arthritis Foundation Asian Art Museum Bay Area Lupus Foundation Bay Area United Way Birthright Boy Scouts of America California Foundation for the Retarded California Maritime Academy California Pacific Medical Center Charles Armstrong School Community Law Center Concord American Little League Corazon Housebuilding Creativity Unlimited Edgewood Children's Center Episcopal Community Services of San Francisco

Exploratorium Glide Memorial Church Golden Gate University Guardsmen Guide Dogs for the Blind International Maritime Center Invest-In-America Ieremiah O'Brien National Liberty Ship Junior Center of Art and Science KQED Public TV and Radio Leukemia Society of America Lindsay Wildlife Museum Little Sisters of the Poor March of Dimes Foundation Marine Science Institute Missionaries of Charity National Defense Transportation Association National Maritime Museum Oakes Children's Center Oakland Asian Cultural Center Oakland Ballet Oakland Community Organizations Oakland Museum of California

Foundation

Old Saint Mary's

Pinole California Raphael House Salvation Army

Oakland Sharing the Vision

Health &

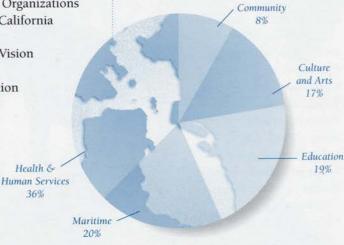
36%

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Pacific Legal Foundation

San Francisco Educational Services San Francisco Jazz Festival San Francisco Opera Association San Francisco Shakespeare Festival San Francisco SPCA San Francisco Suicide Prevention San Francisco Symphony Sea Scout Ship Corsair Shanti Project Solano Community Symphony Sonoma Elementary School St. Anthony's Dining Room St. Vincent's Day Home Season of Sharing Fund The Festival Opera Association The Oakland Zoo The Questers The Volunteer Legal Services Program United Seamen's Service

San Francisco Ballet



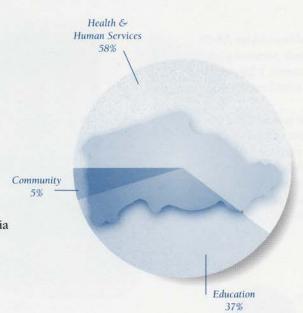


The National Maritime Museum Association's effort to restore the square-rigged ship Balclutha is within its mission to preserve San Francisco's maritime heritage. A \$10,000 grant helped fund replacement of steel support structures and the main deck of this 1886-era merchant vessel.

Contra Costa

California and Hawaiian Sugar Company, Inc.

GRANT RECIPIENTS
Boys & Girls Club of Martinez
Carquinez Middle School
Contra Costa County Office
of Education
Crockett Lions Club
Fairfield Expos Baseball Assoc.
John Swett High School
Special Olympics Northern California
United Way of Napa-Solano



The Southern California
Someone Cares Soup Kitchen is
one element of Food For All's
work to remove hunger from the
world of people who are homeless
or in need. A \$5,000 grant to
this nationwide organization
was focused on its services in
Southern California.

Pacific Northwest

Matson Navigation Company, Inc. Matson Terminals, Inc. Matson Intermodal System, Inc.

GRANT RECIPIENTS
Chief Seattle Club
Corporate Council for the Arts-Seattle
Odyssey, The Maritime Discovery
Center
United Way of King County, WA
United Way of the Columbia-Willamette

Southern California

Matson Navigation Company, Inc. Matson Terminals, Inc. Matson Intermodal System, Inc. A&B Development Company (CA)

GRANT RECIPIENTS
City of Hope
Food For All
Los Angeles Maritime Museum
Los Angeles Mission
Ronald McDonald House-Los Angeles
The Food Bank of Southern California
United Way of Greater Los Angeles
YWCA of the Harbor Area-San Pedro

National

Matson Navigation Company, Inc. Matson Intermodal System, Inc.

GRANT RECIPIENTS
American Merchant Marine
Library Association
Halau O 'Aulani
National Legal Center for the
Public Interest
U.S. Merchant Marine Academy
Valley of the Sun United Way - AZ
Webb Institute

Pacific Islands

Matson Navigation Company, Inc.

GRANT RECIPIENTS
American Red Cross - Guam
Boy Scouts of America-Guam
Guam Lytico & Bodig Assoc.
The Moving Islands
Yap Community Action Program



Matching Gifts

Also doing a world of good in Hawaii and beyond are A&B's employees, retirees and directors, who made personal gifts of more than \$90,000 to their favorite charities, triggering dollar-for-dollar matching gifts from the A&B Foundation.

The Foundation is proud to recognize the generosity of these donors and is pleased to report to our communities that donors increased their support by 8 percent over the year prior. The ability to direct the Foundation's support is clearly a valuable charitable giving tool for our donors, who are thinking globally and acting locally to shape the communities in which they live and work.

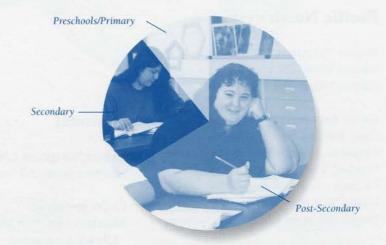


Matching Gifts to Education

In 1997, \$67,491 was donated by faithful alumni, dedicated parents and concerned friends to the world of education — to 126 schools, colleges and universities in Hawaii and on the mainland.

The geographic areas primarily benefiting were Northern California and Oahu.

The largest category of beneficiaries were colleges and universities, which received \$49,073; gifts to secondary schools, elementary schools and preschools totaled \$18,418.

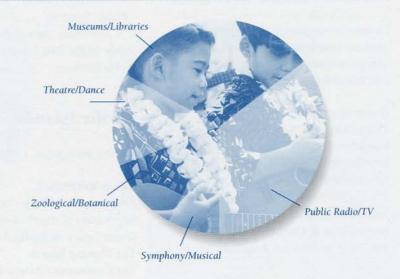


Matching Gifts to Culture and Arts

A total of \$22,012 was donated to cultural/artistic organizations by a devoted 63 donors who made 159 gifts, increasing their support a full 11 percent over 1996.

Northern California and Oahu each received 39 percent of the support, when considered geographically.

Within this category, our donors' priorities (ranked by dollars) include museums and libraries, theatre and dance organizations, public radio and television, symphonies and other musical groups, and zoological and botanical groups.



General Guidelines

The Alexander & Baldwin Foundation supports qualified not-for-profit organizations which benefit communities where A&B companies operate or where A&B employees reside. These organizations must have IRS Section 501(c)(3) tax-exempt status.

Areas of program interest to the Foundation include health & human services, education, community, culture & arts, maritime and the environment. The Foundation prefers to support agencies which have a preventive approach, to reduce future social problems.

The Foundation does not support travel, sporting events, scholarship programs, or make multi-year pledges.

The Foundation's Contributions Committees are geographically oriented, and each considers requests from organizations in its respective area. The Hawaii Committee meets six times a year, in the odd-numbered months. The Mainland Committee meets monthly, except for June and August. For more detailed guidelines and to request information:

Hawaii or Pacific Area organizations, write: Alexander & Baldwin Foundation P.O. Box 3440 Honolulu HI 96801-3440 Or phone 808-525-6642/ fax 808-525-6677

Mainland U.S. organizations, write: Alexander & Baldwin Foundation P.O. Box 7452 San Francisco, CA 94120 Or phone 415-957-4759/ fax 415-957-4779

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Palolo Chinese Home, Goodwill,

Waikiki Health Center: Dana Edmunds

Typhoon Paka: courtesy of

American Red Cross

American Cancer Society: Stuart Young

Doris Todd School, Na Kai Ewalu: Matthew Thayer Brigham Young University: courtesy of

Brigham Young University: courtesy of BYU Hawaii

Maui County Boy Scouts, Upcountry Youth Center: Steve Brinkman

Kauai Community College: Jane Sasahara

Balclutha: Steve Danford

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